

**JOB OFFER**

# TECHNICAL SALES (M/F/D)

FULL TIME / PROFESSIONAL EXPERIENCE

Your responsibility in our Technical Sales team is to actively support our customers and further expand our business relationships. When you're not representing our company at trade fairs or at the customer's site, you're working with our internal departments to develop technical concepts, prepare offers or support contract negotiations. Your competent appearance and profound communication skills make you particularly successful!

**YOUR TASKS**

- › Active support and further development of business relationships with existing as well as new customers
- › Product and concept presentation at trade fairs and at the customer's site
- › Development of technical concepts
- › Preparation and presentation of offers to customers
- › Technical clarification of customer requirements in coordination with our internal departments
- › Support in contract negotiations
- › Independent observation of the market and the competition
- › Forecasting and reporting as well as documentation of activities

**YOUR PROFILE**

- › Technical degree (HTL/FH/University) in the field of mechanical engineering, electrical engineering or similar with good economic knowledge
- › Several years of professional experience in technical sales, ideally in the automotive industry
- › Experience in the field of HV batteries and/or HV systems, preferably in the automotive sector
- › Business fluent in German and English
- › Willingness to travel
- › Profound communication skills and competent appearance
- › Team player with a proactive, solution-oriented and independent way of working

**WE OFFER**

- › Integration into an innovative and dynamic team consisting of experienced industry experts
- › Extensive career development opportunities in a strongly growing company
- › Value-oriented corporate culture, characterized by inventiveness and team spirit
- › Flat hierarchies and fast implementation of innovative ideas
- › Further Benefits: Flexible working hours, modern working environment, free parking with charging possibility for electric cars and a daily lunch menu

You are interested in taking on this challenging, exciting and responsible task and would like to progress your career? If so, we look forward to receiving your application.

The law requires that a minimum salary is stated in job advertisements and that is why we do this. The legal minimum salary for this position is € 45.000,00. How much you actually earn will be agreed with you individually and depends on your skills and commitment.

**Your contact:**

Roxana Leitner

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